

## Message Text

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PAGE 01 STATE 118754  
ORIGIN XMB-04

INFO OCT-01 EUR-12 ISO-00 AID-05 CIAE-00 COME-00 EB-07  
FRB-01 INR-07 NSAE-00 USIA-15 TRSE-00 OPIC-06  
SP-02 EPG-02 OMB-01 PM-04 NSC-05 SS-15 DODE-00  
PA-02 PRS-01 /090 R

FSE  
EXIMBANK

DRAFTED BY EXIMBANK:MMGLOVEN:CJR  
APPROVED BY EB/IFD/ODF:FHTHOMAS  
EXIMBAN:SHGOODMAN  
TREASURY:MRYSS  
EUR/RPE:RBRESLER  
EUR/RPE:RBRESLER

-----240417Z 016090 /14

R 232202Z MAY 77  
FM SECSTATE WASHDC  
TO AMEMBASSY ROME  
INFO USMISSION EC BRUSSELS

UNCLAS STATE 118754

E.O. 11652: N/A

TAGS: EFIN

SUBJECT: PROPOSED DOLS 650 MILLION ITALIAN LINE OF  
CREDIT TO THE SOVIET UNION  
REF: ROME 7001

1. WITH REGARD TO REFTTEL, WE ARE SERIOUSLY CONCERNED THAT  
GOI MAY BE WILLING TO OFFER SOVIET UNION PREFERENTIAL  
INTEREST RATE BELOW MINIMUM SPECIFIED IN UNILATERAL  
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DECLARATIONS--7.75 PERCENT IN THIS MARKET.

2. WE BELIEVE THIS WOULD BE A MOST INOPPORTUNE TIME FOR  
DEROGATIONS FROM CONSENSUS; NEGOTIATIONS WILL SOON BEGIN  
WITH EC AND OTHERS IN ATTEMPT TO REPLACE EXISTING CON-  
SENSUS WITH MORE FORMAL AND COMPREHENSIVE AGREEMENT.  
CONSEQUENTLY ANY DEPARTURE FROM SELF-DISCIPLINE BY GOI AT  
THIS TIME WOULD BE VIEWED AS ILL-DISGUISED ATTEMPT TO

SECURE COMPETITIVE ADVANTAGE FOR ITALIAN EXPORTERS IN  
SOVIET MARKET PRIOR TO CONSUMMATION OF SUCH AGREEMENT.  
THERE IS LITTLE DOUBT THAT THIS ACTION WOULD BE EMULATED  
BY OTHERS -- JEOPARDIZING ONGOING EFFORTS TO LIMIT  
COUNTERPRODUCTIVE EXPORT CREDIT COMPETITION.

3. EMBASSY IS REQUESTED TO ASCERTAIN TERMS OF CREDIT  
BEING OFFERED. IF THEY ARE SOFTER THAN CONSENSUS  
EMBASSY SHOULD EXPRESS OUR CONCERNS TO GOI OFFICIALS.  
VANCE

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PAGE 01 STATE 118754  
ORIGIN EUR-12

INFO OCT-01 ISO-00 /013 R

66011

DRAFTED BY:EUR:RPE:REBRESLER

APPROVED BY:EUR:RPE:EACASEY

-----271232Z 075756 /45

R 270205Z MAY 77

FM SECSTATE WASHDC

TO USMISSION OECD PARIS

UNCLAS STATE 118754

FOLLOWING TELEGRAM FROM SECSTATE WASHDC DATED MAY 23, 1977 SENT  
EC BRUSSELS IS REPEATED TO YOU: QUOTE

UNCLAS STATE 118754

E.O. 11652: N/A

TAGS: EFIN

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** CREDIT, GOVERNMENT REACTIONS, LOANS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 23-May-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
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**Disposition History:** n/a  
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**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** MMGLOVEN:CJR  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770184-0466  
**Format:** TEL  
**From:** STATE  
**Handling Restrictions:** n/a  
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**Legacy Key:** link1977/newtext/t19770527/aaaaaxal.tel  
**Line Count:** 138  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 97a3bf8b-c288-dd11-92da-001cc4696bcc  
**Office:** ORIGIN XMB  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 3  
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**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** 77 ROME 7001  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
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**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2402273  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PROPOSED DOLS 650 MILLION ITALIAN LINE OF CREDIT TO THE SOVIET UNION  
**TAGS:** EFIN, IT, UR, US  
**To:** ROME  
**Type:** TE  
**vdkgvwkey:** odb://SAS/SAS.dbo.SAS\_Docs/97a3bf8b-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009